

April 18, 2016

Dear Customer:

This letter is to inform you that Everlube Products will no longer sell products branded with the Kal-Gard mark in Europe. As a little background, while we acquired specific assets of Kal-Gard Coating and Manufacturing Inc. in 1992, a former affiliate, Kal-Gard South Africa registered the Kal-Gard mark in Europe prior to our acquisition of Kal-Gard (USA); however, our business continues to own the KAL-GARD mark in the United States and Canada. Please note that Kal-Gard (USA) and Kal-Gard South Africa are not currently affiliated in any manner whatsoever and do not endorse the product offerings of the other business.

Everlube Products will assist customers in identifying a functionally equivalent product to the Kal-Gard (USA) Kal-Gard product. Everlube Products could identify the functionally equivalent product from one of our many other branded product lines including Everlube®, Ever-Slik®, Ecoalube®, Esnalube™ Everlox®, Evershield®, Formkote®, Henco-Mask™, Henco-Phos™, Henderlube™ Inlox®, Insul-Cote™, Lubri-Bond®, Lube-Lok®, Microseal®, No-Swab®, Perma-Slik®, X-Coat®.

The other option we will make available to our customers will be to sell you a product re-branded with our Everlube mark, which we will determine is functionally equivalent to a legacy Kal-Gard (USA) Kal-Gard product, which you have identified. For example, Kal-Gard (USA) 2245 would be re-branded as Everlube® KG 2245. The potential issue with this approach is that any specification qualification, which may exist for any legacy Kal-Gard (USA) Kal-Gard product will NOT transfer to the functionally equivalent Everlube product. Such Everlube products may need to be qualified to a specification through some testing and analysis.

Thank you for your understanding and please let us know how we can be of assistance.

Regards,



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